

ECO-VIEW

Volume 1, Number 3

Summer 2006

ECO-FIRST, Inc.

Energy woes result in oil recycling explosion

ECO-FIRST customers turning oil into dollars

By Millard Ryder
ECO-FIRST, Inc.

In an effort to help relieve the nation's dependency on foreign oil, ECO-FIRST has become a major player in the waste oil recycling business throughout the Tri-State region.

In a partnership with Capital City Oil in Mount Vernon, OH, ECO-FIRST now offers its customers complete petroleum waste recycling.

"Whether it be hazardous waste, oily water, waste oil or something less common, we have reliable and safe outlets to recycle it," says Mark Ring, an ECO-FIRST environmental specialist. "There was a time not long ago that we only ran a few thousand gallons a month through our facility. Now, we are sometimes moving upwards of 10,000 gallons a day from one particular location alone."

As a result of the increase in demand for oil, caused by tensions in the Middle East and last summer's devastating hurricanes, used oil prices have skyrocketed, allowing generators to enjoy the economic benefits of recycling.

"Oil was not long ago a burden



Trucks from ECO-FIRST's partner company, Capital City Oil, prepare to pump used motor oil to transfer to the company's processing center in Knox County, OH. *Photo by ECO-FIRST, Inc.*

for companies to get rid of. The price after reprocessing was just not significant enough to promote it, but that has changed in the past year" Ring says. "Now, oil we were once taking for free or charging to take, we are able to pay the customer for because there is a market demand for that oil that there wasn't last

year this time."

While ECO-FIRST still must charge customers to pump drums or small volumes of oil, most are now realizing profits from their petroleum waste streams.

For more information about ECO-FIRST's petroleum recycling programs, contact the company at 1-877-736-7303.

What's inside...

Regulatory Update	Our Planet
Page 2	Page 3
Exploring Canada	ECO-BRIEFS
Page 2	Page 3
	Drum Recycling
	Page 4

All ECO-VIEW issues now online Prior editions can be downloaded from web

The current and all previous issues of ECO-VIEW, the quarterly publication of ECO-FIRST, Inc., can now be found online and are available for download or printing.

The publications can be found by accessing the company's website at www.eco-first.com.

By clicking on the newsletter icon on the top right of the home page,

visitors can click on the issue they want from the drop down box.

The current and all past editions can then be downloaded to your computer for viewing later or printing.

The new feature is an effort by ECO-FIRST to keep its customers well informed about new environmental and safety regulations, products and services being offered by ECO-FIRST.

**George McCoy**Operations
Manager**Regulatory
Update**

New DOT manifest form here this Fall

Greetings everyone, hope spring has been productive and that you are ready for summer. We have a very significant change coming to our industry, so now is the time to take notice, and prepare. The use of a new Hazardous Waste Manifest becomes effective September 5, 2006. This document change has been in the works for quite some time, however it is now being put in effect. There are several changes to the format of the document; the most notable is that it will be a pre-numbered document with a tracking number of sorts. There are several other changes to the manifest, but nothing drastic. You'll just need to pay attention to the line items as you fill in the information. Some items are moved and others are changed. The manifest itself will still have the same general appearance. Those of you using computer generating software will need to update.

The Non-Hazardous Waste Manifest will also be modified slightly to follow the new formatting to permit both Haz and Non-Haz documents to be generated by one program. The new manifest will also replace the many different state specific manifests now required. This will be a huge benefit in reducing the amount of documents shippers must maintain when shipping to multiple states. One standardized document for all, can this be true?

Also these manifests must be printed by a government-approved facility so be careful when ordering new stock. New documents cannot be used before September 5, 2006, and old documents cannot be used after the changeover date. Order early so you'll be ready; I'm sure there will be more, but as of this writing I have only been made aware of one approved printer.

Don't get caught in the rush to comply at the last minute; September is not that far away!

Contact George McCoy at 1-877-736-7303.



Jack Kimble, an ECO-FIRST client, displays a Northern Pike caught on Moose Lake in Northcentral Ontario. ECO-FIRST has operated trips to Canada since 2003. *Photo by ECO-FIRST, Inc.*

ECO-FIRST customers, employees reel in fun and relaxation in Canada

By Robin Spurlock
ECO-FIRST, Inc.

ONTARIO, CANADA — For the fourth consecutive year, ECO-FIRST customers and employees will be enjoying the Canadian outdoors on the company's wildlife property in Northcentral Ontario.

ECO-FIRST President Dana Tomes purchased the 129-acre preserve in 2003 as a place for the company's customers and employees to enjoy outdoor activities and spend their summer vacations.

"Every summer a few people go up and spend a week or so fishing and just relaxing," said Tomes. "It's a good way to unwind and to get away from the hustle and bustle of business for a while."

The property, located near Shillington, about 400 miles north of Toronto, offers hunting for fowl, moose and black bear, and the Driftwood River and Moose Lake, which connect to the property, offer anglers prize-winning Walleye and Northern Pike.

"We open it up to our customers, employees and families to use whenever they want," Tomes said. "We have water and electricity on site so someone with an RV or tent can truly get an experience of a lifetime."

Use of the property is offered to employees and customers of ECO-FIRST at no charge. Reservations and prescheduling of trips is required.

Customers who would like to visit the property can contact ECO-FIRST toll free at 1-877-736-7303 to reserve the campsite for their next hunting or fishing trip.



(Top) An ECO-FIRST client enjoys the campsite surroundings near Shillington, Ontario. (Bottom) A swan makes its way down the Driftwood River which runs through the company's 129-acre wildlife property in Canada.

Photos by ECO-FIRST, Inc.

ECO-BRIEFS

The following environmental news briefs are condensed from various publications as noted, and are not the work of ECO-FIRST, Inc.

NASCAR sponsorship grows to two teams

HICKORY, NC—ECO-FIRST's logo and slogan, "Making Earth a Better Place" will appear on two NASCAR Nextel Cup race cars throughout the remainder of the 2006 racing season.

CJM Racing's #72 Dodge driven by Kertus Davis and racing veteran Morgan Shepherd's #89 Racing With Jesus Dodge will carry ECO-FIRST as an associate team sponsor through the season's end. Both teams race in NASCAR's highest stock car series, Nextel Cup.

As part of the associate sponsorship package, ECO-FIRST is named the "Official Environmental Services Provider" of both race teams and provides the teams with environmental services such as parts washers, sorbent waste disposal, oil recycling and other needed services.

ECO-FIRST, Inc.

Jason Barker now part of ECO-FIRST family

LESAGE, WV—Cabell County resident Jason Baker has been hired as a full-time transportation specialist at ECO-FIRST, the company announced.

Barker, who resides in Milton, had worked part-time for the company since May 2005. His full time assignment began in May 2006.

"Jason has shown us over the past year that he was deserving of a full-time opportunity and thankfully we were able to accommodate him as our business continued to grow this spring," said George McCoy, ECO-FIRST's operations manager. "He has become a very important part of our team."

Barker, who formerly drove tractor-trailers for several other companies in West Virginia and Florida, is responsible for the company's deliveries of hazardous waste to recycling and disposal facilities across the region, as well as picking up and delivering customer-generated wastes to ECO-FIRST's facility.

ECO-FIRST, Inc.

River pollution study to cost generator \$20 mil.

SEATTLE, WA—After several years of legal wrangling and negotiations, the U.S. and Canadian federal governments and the world's largest zinc producer have reached an international agreement to investigate contamination in the Upper Columbia River in northeast Washington state.

Under the agreement, Teck Cominco, the world's biggest producer of zinc, will fund and perform a USEPA-monitored assessment of decades of past pollution in the river running downstream from Canada into U.S. waters.

The project, which will be paid for by Teck Cominco, is estimated to have a projected long-term cost of at least \$20 million.

The Canadian company's facility, suspected of polluting the river, is located in British Columbia, north of Washington.

USEPA website

WVDEP officially opens new lake for public use

WALLBACK, WV—A new public 15-acre lake, more than a decade in the making, is now complete and open for recreation use. The new Wallback Lake is located in Roane and Clay counties in central West Virginia.

West Virginia Department of Environmental Protection Cabinet Secretary Stephanie R. Timmermeyer and West Virginia Division of Natural Resources Director Frank Jezioro opened the lake to the public in a dedication ceremony on May 3.

The lake was constructed as part of a mitigation agreement by Fola Coal Company, which formerly mined the property. Heeter Construction served as the lake-building contractor for the project.

Dozens of local residents attended the event, hoping to catch some of the newly stocked trout, catfish and bluegill.

WVDEP website

Want more information?

Contact us if there is something you would like to see covered in a future edition of ECO-VIEW.

Mark Ring

Environmental Specialist

Our Planet



Transformers full of recyclable contents

As our customer base increases and our travels broaden from state to state, it has become abundantly clear that there is a pressing need for electrical transformer recycling across the Tri-State region.

If you or your company have old electrical transformers, capacitors or other devices in need of proper disposal or recycling, ECO-FIRST has a program to help you turn these environmental nuisances into recyclable resources.

After your electrical equipment is checked for chlorinated contaminants, they are picked up by our staff and delivered to our facility where the recycling process begins. The oils are drained and recycled or disposed of depending on the PCB level. Once the oil is removed the dismantling process takes shape.

All bushings, retaining bolts and switches are removed for recycling, as well as the core, carcass and coil materials, which are drained of residual oils to achieve the final recycling stage, bearing various metals, including steel, brass, copper and lead.

Give us a call if you have one or more transformers which are in need of recycling. We would be happy to have one our staff look at your individual situation and give you a cost estimate on having your problem taken care of. Who knows, depending on the type and size of the device, chances are pretty good we may even pay you for the right to recycle it for you.

Today's economy definitely supports a recycling mindset, and we are doing what we can to make sure our customers are made aware of it.

It is our ultimate goal as a company to better serve our clients in any way possible, and in the process we can work together to make Earth a better place!

Contact Mark Ring at 1-877-736-7303.

Unsightly drum piles can produce needed income

ECO-FIRST offering container recycling

By Mark Ring
ECO-FIRST, Inc.

As the scrap steel market continues to recognize growth, ECO-FIRST has increasingly began helping its customers cash in on recycling.

From unsightly abandoned piles of drums numbering into the hundreds to those who just have a handful, ECO-FIRST's used container recycling program is resulting in hundreds of drums per month receiving a second chance on life as new steel products.

"Where most of these drums used to get tossed into the weeds or end up in creeks and streams, now they are being completely recycled, and in many cases, the owners are seeing a little income as a result," said Bert Jefferson, a facilities specialist at ECO-FIRST.

"Scrap steel prices this year continue to encourage recycling and we hope to be



ECO-FIRST recently crushed and recycled nearly 100 drums and containers from this site in Western Virginia. Scrap steel prices have resulted in increased recycling. *Photo by ECO-FIRST, Inc.*

able to continue to help our customers do just that as long as the market cooperates."

As part of its complete container management program, ECO-FIRST accepts empty drums, as well as those containing recyclable and hazardous wastes.

"We are able to find a home for

just about any waste stream," Jefferson said. The fee for empty drum recycling is \$10 per drum for quantities up to 50, free for quantities over 50 and customers with more than 100 drums per location can potentially be paid a small amount for their empty drums, Jefferson said.



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